



OVERVIEW

Dining Delivered is a black tie catering and food delivery service that delivers dozens of customized catering orders to their clients' doors every day.



ROI

Dining Delivered now spends their day focused on customers and not data entry, and no longer worries about errors being inadvertently created in their customers' food orders.

CHALLENGE

Using QuickBooks and Excel spreadsheets to keep track of orders and drivers' schedules, Dining Delivered was drowning in menial paperwork. Entering and re-entering each order up to four times in order to coordinate subcontractors, schedule drivers, invoice clients, and manage change orders was a full-time job.

SOLUTION

Dining Delivered deployed Salesforce and customized it to handle all the specific objects they required to handle the order and delivery processes. Using the data in Salesforce, Dining Delivered prints food orders, driver deliveries and change orders. By integrating QuickBooks and Salesforce using Autofy, data from Salesforce seamlessly creates invoices in QuickBooks without any extra effort. Data is entered once and only once, in a single location. With Salesforce, QuickBooks and Autofy, life now moves at the click of a button.

Benefits

- Data entry time reduced by 75%
- 4-6 person hours per day returned
- Eliminated data entry errors and headaches

"We honestly did not think it would work so well."

—Sarah Hanly, General Manager
Dining Delivered

CONTACT US TODAY

17645 Juniper Path #200
Lakeville, MN 55044

952-960-8102

getautofy.com